

15 Minute Facebook Party Steps, Posts, and Info Template

This training document takes through all the steps from the start to finish.

- Inviting verbiage for you and host
- Setting up your FB group with scheduled posts
- Closing steps (with verbiage), and Host Perks Tips.
- The pictures for all FB posts are in the team dropbox link.

<https://www.dropbox.com/sh/elrlm5f5fd9cye6/AAAK0GWOANVKbFc7EnzogMpMa?dl=0>

1. ASK HOST *Be sure to personalize your text greeting. Be yourself.

Hey Love Happy Sunday!! (*add something short and personal here*)

I'm thinking about this... If you gave your a full size free product & shop at my discount of 35-50% off, would you be open to hosting an online Arbonne Facebook party?

Mine are short and sweet (15 minutes) and I'll be doing product giveaways. I'll keep the party open for 48 hours too, so that your friends can watch the replay if they can't make it live.

All you need to do is personally invite your friends and family.

I will text you an "invite template" you can use to personalize.

It's a lot of fun, and super simple for both of us, and your friends and family.

Let me know your thoughts! xoxo

2. WHEN THEY SAY YES - Book date and time with time zone.

TEXT TO HOST - 2 GUEST INVITE TEMPLATES

FIRST TEXT:

Hi (insert name)! My good friend, Your Name, and I are having an Arbonne Facebook party THIS Monday night (May 25) at 9pm EST.

It will only be about 15 minutes!

There will be product giveaways, and I LOVE Arbonne products! It's gonna be fun!

Let me know if you can make it and I can text you the link to the private Facebook group!

SECOND TEXT - When your friend says they would, but can't make it at that time, text:

That's ok! My party will stay open for a couple days anyway. You can just watch the replay!

I'll invite you to the group so you can just watch and take a look at a time that makes the most sense for you!

3. CREATE FACEBOOK GROUP FOR PARTY

Use desktop to create group:

- Click + in the top right of Facebook and select **Group**.
- Enter your group name, choose the **privacy option** to PRIVATE and then YOUR HOST.
- Click **Create**.

Once you create your group, you personalize it by **uploading a cover photo** and adding a description. "*Welcome to the Party*" Picture is in the team dropbox.

In the description for the group:

Hi! YOUR NAME here! 🎉 Come learn how you can flourish with Arbonne. At Arbonne, we teach a holistic approach to health and well-being from the inside out, focusing on the mind/body/skin connection. I will teach you more about how you can look and feel your best! AND doing some fun giveaways! I will be going LIVE next Monday (May 25th) @ 9pm EST for 15 minutes to share more. Set a reminder and Join us LIVE! 🌟💖

4. TEXT FB PARTY GROUP LINK TO HOST

Your Host can text this FB Group Link to their guests. Another way for the Host to do it is to invite their friends to join the group from within the FB Party Group.

5. CREATE YOUR VIP CLIENT COMMUNITY FB PAGE

Please note: *The VIP Client Facebook Group doesn't replace personally following up with your PCs obviously . It's just more Arbonne exposure. Keeping You and Arbonne in their minds, how ever often you want to keep them engaged in your group.*

VIP FACEBOOK GROUP WELCOME POST TEMPLATE to PIN at the top of the page in ANNOUNCEMENTS. You can use one of the VIP GROUP BANNERS in the Dropbox folder, or whatever you wish to make it your own.

Welcome Everyone!!!! I am so excited to start this group! This group will keep you up-to-date about special deals and promotions, to share and answer questions about some of your favourite products, and of course, to give you a first sneak peak on new products and happenings.

Please note: Posts and updates will be no more than a few times per month.

For more information and full product listings, hop over to www.YOURNAME.arbonne.com

Feel free to comment & ask questions here!

My cell is _____ if you want to message me directly, or FB messenger works too.

Love and Light to you all!

6. ASK HOST TO CREATE PRODUCT TESTIMONY POST TO SCHEDULE THE DAY OF EVENT AT NOON.

Hi love- Excited for your party and to connect with your friends! Remember, you can invite anyone, anywhere. Literally any time zone. Arbonne is now in 6 countries- USA, Canada, UK, Australia, Poland, and New Zealand. So you don't need to limit yourself to local. Haha.

Question: Could you please create one post about your experience with Arbonne products?

Stick to products you love that are currently in the catalogue.

Theme it " my fave Arbonne products and why"

Call it "Julie's Faves"

You can schedule your post or I can schedule it for you. The best time to schedule your post is the day of your party at 12pm EST.

Make sure to add a picture along with the post... anything you wish to grab everyone's attention. =)

Let me know if you have any questions. Feel free to text it to me for a second set of eyes if you wish. Or if you need help with scheduling the post. Let me know when you have done it!
Thanks love! I'm excited!

7. WELCOME POST -when most guest are in the group-

Hello everyone!  I'm going to go LIVE this Monday night at 9pm EST in this group! I hope you can hop on live with TAG HOST'S NAME and I! It won't be long - maybe 15 minutes, and I'll be doing some product giveaways!

 **Be my official Facebook Friend-** I'll be connecting with you via FB Messenger. Please be my friend so my messages make it to you. =)

 **Also, be sure to turn your notifications "on"** for this group so you don't miss out on the giveaway!

 You can do this by going to the "Group" icon on the bottom of your phone, select this group and tap the 3 dots on the top right of your screen.

 Tap the Notification Setting bell icon and choose "All Posts."

Looking forward to seeing you all then!  

- Tag Host in post. Tag all guests on post from desktop, in the post, or in comments.
- Create a pic to include host, date and party details using Word Swag App. Use with this post. Join me for 15 minutes. Andrea's Arbonne Party. Date and time (with time zone)

8. FACEBOOK FRIEND REQUEST EVERY GUEST BEFORE PARTY

Send a nice voice note message to introduce yourself, welcome them to the group, ask if they have heard about arbonne before, and what types of products usually interest them- skincare, nutrition, makeup, essential oils etc. Use verbiage that shows them that you assume they are watching live. "Excited to get to know you better. See you later @ 9pm EST!"

9. SEND REMINDER INVITES & FOLLOW UP WITH HOST- Day before

In the FB Party group, click on "Members", then "See all", then click on "INVITED".

Remind each guest.

It is also a good time to follow up with your Host to ask how inviting is coming along.

You can remind them that their friends can join in and watch the replay of the LIVE party.

You can message every single guest to remind them that "*the party starts in 30 minutes/ starts tonight at _____.* See you soon!"

SCHEDULE THE REST OF THE FOLLOWING POSTS BELOW

10. DAY BEFORE PARTY - POLL POST - Noon

Let's take a poll! What are your health goals? What do you want more of?

Feel free to choose more than one and to add your own answers in the comments below!

more energy

less stress

more sleep

better eating habits

better skin

more self-care

spend time with uplifting people

- *edit and change list to cater to the party*

- *For the poll- copy post and paste into box, click on poll, cut and paste the list in each poll line.*

11. DAY BEFORE PARTY - DROP A GIF - 8pm

I lovvve my TAG HOST'S NAME! Thanks for hosting, Mama!

Drop a GIF below to describe how you feel about our amazing hostess with the most-est! Let's see it!!!

- *post with "Drop a GIF" pic*

12. DAY OF PARTY - HOST'S FAVE PRODUCTS POST - 12pm

13. DAY OF PARTY - MY CURRENT OBSESSION POST - 3pm

choose something you love. Grab pictures of the product from Arbonne's Digital Tool Kit or use a picture of you using the product.

💕 MY FAVORITE DRINK! 💕

MY DAILY DRINKER- Skin Elixir!

Skin Elixir helps boost collagen for healthy-looking skin, hair, and nails!

I have seen a difference and it tastes delicious!!!!   

**These statements have not been evaluated by the food and drug administration. this product is not intended to diagnose, treat, cure, or prevent any disease.*

- *Include Disclaimer in post*

- *post with pics in "Current Obsession" folder - Arbonne drink, MTP Skin Elixir*

14. 30 MIN BEFORE PARTY - IT'S ALMOST PARTY TIME

Hi everyone! I'll be going LIVE in 30 minutes, at 9pm EST here in our Facebook party group!

I hope you can tune in! It won't be very long - maybe 15 minutes. I'll also be doing PRODUCT GIVEAWAYS! 😊

Looking forward to seeing you soon!

- *post with "It's Almost Party Time" pic*

15. 15 MINUTE FB LIVE PARTY - Use the script.

- Frame yourself well. Depth behind you looks best. You want it so that it's close up: top of chest at the bottom of the frame. Eyes in the top 3rd of the screen. Tiny space above the top of your head.
- Light yourself well. People need to see your eyes and expressions.
- Pre-show set up: Have script open on your desktop and use it as a teleprompter. Scroll up as you read to keep your eye line close to the camera lens. Shrink the facebook window and drag it to one side of your desktop, so you can still see your LIVE video, the comments section (to watch engagement), and can scroll down to END LIVE.
- Your video shows up LIVE in the group before FB tells you by showing you the time counter. It goes LIVE the moment you press the GO LIVE button. So SMILE =)
- Make sure you have have your HOST FREE GIFT on hand to SHOW AND SHARE.
- Prepare any products you have on hand to show and share if you wish.

16. SCHEDULED POSTS AFTER 15 MIN. FACEBOOK LIVE PARTY

- PRODUCT POSTS with Matching Pictures. Cost per bundle info is Canadian.

30 DAYS TO HEALTHY LIVING SET

30 Days to Healthy Living is Arbonne's well-being program and Arbonne's #1 nutrition offer - **9 customizable nutrition products at 40 % off PLUS a free product you can choose from our Best Sellers List.**

The objective of this program is to help you form healthy habits and a healthy eating lifestyle. The program also helps support a balanced gut, builds confidence in yourself, prioritizes rest, and focuses on a more positive mindset. In our 30-Day Facebook Group, we provide meal plans, recipes, grocery lists, and tons of support.

I love this program! It has helped me look and feel my best! And these products taste amazing, and the program is simple and easy to follow.

Watch Dr. Tanda Cook's 7-minute video to learn all the benefits of the 30 Days to Healthy Living Program.

<https://www.youtube.com/watch?v=WdbeJr3OZ28>

Cost of Bundle: \$331 – or \$10/day – (a value of \$796!)

+\$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product from Bestseller List
- Free Product Voucher

Price above shows the 40% off discount.

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**Results vary depending on each individual's effort, body composition, age, eating patterns and exercise.*

- *Include Disclaimer and Dr. Tanda Cook Video + 30 Day To Healthy Living Set picture in post*
- *Dr. Tanda Cook Video - found in the team Dropbox, or you can post the sharable link or download the video to save and post from The Source.*

BREAKFAST CLUB BUNDLE

Not feeling like a 30-day commitment just yet? *Have a simple start to your day* and join My Breakfast Club. This Bundle is customizable and includes:

FeelFit Pea Protein Shake (Chocolate or Vanilla) - 20g clean vegan protein to help you feel full
Ginseng Energy Fizz Sticks (Pomegranate or Citrus or Strawberry)- to boost energy

And choose 1 of the following:

- **BeWell Superfood Greens** - it's a spectrum of key colour blends of whole fruit and vegetable powders — delivering antioxidants, phytonutrients and fibre you need to have a more balanced, healthier diet every day in one yummy scoop.
- **GutHealth Prebiotic Fibre** - Get your fibre fix with 12 grams of fibre, nearly half the daily requirement, derived from grains, fruits and vegetables. Fibre helps support regularity and cardiovascular health. This flavourless, soluble fibre can be added to all foods and beverages.
- **GutHealth Digestion & Microbiome Support** - to support gut health with enzymes, prebiotics & probiotics

Cost of Bundle- about \$6 /day for 30 days!

With BeWell Superfood Greens - \$181.60 (a value of \$355!)

With GutHealth Prebiotic Fibre - \$172.80 (a value of \$344!)

With GutHealth Digestion & Microbiome Support - \$181.60 (a value of \$355!)

+\$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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**Results vary depending on each individual's effort, body composition, age, eating patterns and exercise.*

- *Include Disclaimer in post*

THINK WELL BUNDLE

MindHealth Focus Super Powder supports concentration and focus and **Ginseng Energy Fizz Sticks** promote alertness and reduces fatigue! I don't go a day without drinking these supplements and I've noticeably felt the difference since adding them into my day. This bundle includes 1 box of MindHealth and 2 customizable flavours of Energy Fizz- Pomegranate, Citrus, or Strawberry.

Cost of Bundle: \$164 (a value of \$333!)

+\$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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- *Include Disclaimer in post*

AGE WELL BUNDLE

We all want healthy-looking skin. But what does that mean to you?

- More Radiance
- More Firmness
- Better Hydration
- Reduction in the appearance of dark spots
- More Smoothness
- Reduction in the look of fine lines and wrinkles

We are known for our flagship anti-aging line. Well, our NEW AGEWELL skincare line is REVOLUTIONARY. This product line features Bakuchiol- a plant based alternative to retinol. Retinol dominates their charts, thanks to its ties to the appearance of healthy aging, but it's known to trigger unwanted sensitivity on the skin. Retinol also becomes unstable when combined with other key ingredients.

Enter Bakuchiol, a groundbreaking plant- based alternative to Retinol that's just as effective in targeting signs of fine lines and wrinkles, while being much better tolerated on the skin. Arbonne pairs this beautifully with Stabilized Vitamin C to achieve collagen-supporting benefits through moisturization, and Plant StemCell Extract, which helps skin look radiant. Talk about a power trio!

As a Preferred Client you always get 20% off, but you get this 6 piece Special Value Set for UP TO 42% OFF SPECIAL VALUE SET! You will also get the normal benefits as a Preferred Client- free shipping, a free product on this order, plus a free product voucher to use on your next order.

Click on the video to learn more:

<https://youtu.be/lcmW620SBVk>

Cost of bundle: \$286.40 (a value of \$732!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product from Bestseller List
- Free Product Voucher

Price above shows the 40% off discount.

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- *Include Disclaimer in post*

MEN'S BUNDLE

I love that these products are great for everyone - Gentleman this bundle is meant for you, and ladies for all the men in your life....And save BIG with this Arbonne Set Special!

Micro-Exfoliating Cleanser- A dual-purpose facial cleanser washes away dirt and oil buildup, and sloughs off dead skin cells to smooth skin and help reduce ingrown hairs.

Anti-Aging Moisturizer Broad Spectrum SPF 15- Refreshing, lightweight moisturizing lotion improves the appearance of lines, wrinkles, firmness and suppleness.

Eye Repair Cream- Just a few dabs to help reduce the appearance of puffiness, dark circles, fine and deep lines and wrinkles around the eyes.

Plus **PhytoSport Prepare & Endure** which helps with maintaining endurance and energy which are crucial to supporting peak physical performance.

Cost of Bundle: \$177.60 (a value of \$368!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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- *Include Disclaimer in post*

HYDRATE WELL BUNDLE

Hydration is the name of the skincare game!

Our **Bio-Hydria Skincare** line is designed to pump up dehydrated skin with refreshing hydration from the inside and out. I love how hydrated my skin feels when I use it. Your skin will immediately respond with that dewy, healthy-looking glow. To hydrate from the inside out, I love using our **PhytoSport Hydration Sticks** and drink one every day!

Cost of Bundle: \$174.40 (a value of \$365!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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- *Include Disclaimer in post*

BE CALM BUNDLE - SUPERCALM & INNERCALM SET

We also have a skincare line called **SuperCalm** for those with sensitive skin. It's been clinically tested to help soothe sensitive skin with hydration. It contains Tiger Grass, an herb used in Chinese Medicine, that supports skin harmony while soothing and comforting the skin.

The bundle comes with the InnerCalm Adaptogenic De-Stress Powder. Our de-stress powder features sustainably sourced Ashwagandha, a powerful adaptogen, along with sustainably sourced Saffron to help you achieve a balanced mindset. L-theanine, an amino acid found in tea leaves, promotes a sense of calm and relaxation without feeling drowsy.

Cost of Bundle: \$165.60 (a value of \$358!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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- *Include Disclaimer in post*

FEEL WELL BUNDLE

This bundle includes 3 essential products that give you a boost to feel your best, every day.

SuperBoost Antioxidant Shot - Packed with superfruits this juice-based vegan "shot" delivers a cornucopia of antioxidants. It also features a blend containing naturally-derived caffeine from Green Tea Leaf and Guarana Seed along with botanicals Yerba Mate Leaf and Ginseng Root Extracts to deliver a pick-me-up. The single-serving vegan pouches are a convenient way to get essential antioxidants anytime or anywhere.

BeWell Superfood Greens - It's a spectrum of key colour blends of whole fruit and vegetable powders — delivering antioxidants, phytonutrients and fibre you need to have a more balanced, healthier diet every day in one yummy scoop.

CleanTox Herbal Tea - A delicious, mild, caffeine-free herbal tea with 9 botanicals to help soothe you and stay hydrated.

Cost of Bundle: \$160 (a value of \$328!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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- *Include Disclaimer in post*

GLOW WELL BUNDLE

Ready in 5 minutes wth this perfect make-up bundle.

Start with our award-winning Makeup Primer. This luxurious makeup primer glides on to visually diminish the appearance of fine lines and pores, creating a smooth surface.

Then get ready to go in 5 minutes or less.

5 simple steps: CC cream, mascara, eyebrow pencil/gel, quad bronzer/blush/contour highlighter, and lip duo!

This is what I wore on the FB LIVE tonight! And I wore it all day long.

Super simple and lightweight application. That perfect fresh face, no make up makeup look. And it's customizable for your colours.

Cost of Bundle: \$241.60 (a value of \$546!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product from Bestseller List
- Free Product Voucher

Price above shows the 20% off discount.

SLEEP WELL BUNDLE

4 of my faves- Detox Face Mask, CleanTox Herbal Tea, InnerCalm Adaptogenic De-Stress Powder and Sleep Well Spray. These products promote relaxation and give you some extra-nourishing TLC from the inside out. Plus a delicious caffeine-free herbal tea with 9 botanicals to support your body, and a spray supplement to help increase your total sleep time with a melatonin based botanical blend.

Cost of Bundle: \$160 (a value of \$328!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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- *Include Disclaimer in post*

SUMMER FUN BUNDLE (seasonal)

It's all about sun protection, self-care, and keeping the bugs away! This bundle features our popular **ABC Sunscreen SPF 30+** - part of the baby care line but good for the whole family. It's a gentle lotion with a mineral sunscreen ingredient for broad-spectrum sun protection. The unscented formula absorbs quickly and softens and soothes skin too.

Rescue & Renew Detox Gelée- Use it to cool down after a hot day, and for sunburn relief too!

Rescue & Renew Detox Oil - I love using this to help keep the summer bugs away. And

PhytoSport Hydration Sticks to stay hydrated during all the summer fun activities.

Cost of Bundle: \$183.20 (a value of \$357!)

+ \$20 Preferred Client Registration

+ tax

Includes:

- Free Shipping
- Free Product Voucher

Prices above shows the 20% off discount.

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- *Include Disclaimer in post*

17. SCHEDULED TO POST AFTER PARTY - PARTY GIVEAWAY + LINK TO VIP CLIENT COMMUNITY FB GROUP + PLACE YOUR ORDER

GIVEAWAY TIME

This party will be open for 48 hours! 😊

- If you would like to enter my party giveaway for a FREE Box of Energy Fizz Sticks in the flavor of your choice, **request to join my VIP Client Community Facebook Group** and you will be entered to win once you are in!

[INSERT YOUR FACEBOOK VIP CLIENT COMMUNITY GROUP LINK HERE](#)

 **All orders placed before this party closes will be receiving FREE products in the mail from Me.** Please check your messages. Reach out to me for any questions.

I am happy to help customize your order! 😊

18. HOST PERKS POST - optional DAY AFTER

We treat our Host with the most! Hosts get to shop at my Consultant Discount of 35 to 50% off and receive a free full size product gift from Yours Truly!

If you find this idea fun and intriguing, please say ME! in the comments below and I will reach out to you to chat more!

19. EDIT THE FOLLOWING TEXT INTO VIDEO POST. PIN VIDEO POST IN ANNOUNCEMENTS

Hi Welcome to the Party! Please watch this quick video, and then take a look at the product info posts. I welcome you to participate in the FREE PRODUCT GIVEAWAY!

Orders must be placed by this ____ @ ____pm PM EST to receive a THANK YOU GIFT from Me!

**There are no guarantees. Results are different for everyone. Annual typical earning statement is available at earnings.arbonne.com.*

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**Results vary depending on each individual's effort, body composition, age, eating patterns and exercise.*

- *Include Disclaimer in post*

CLOSE ORDERS POSTS TO SCHEDULE

20. FINAL RAFFLE REMINDER POST - last day of party - morning post

Hi Friends! Happy Saturday! 

- I wanted to remind you all to enter the Giveaway if you haven't already. ***The Draw will be taking place tonight just as this party comes to a close.*** If you would like to enter my party giveaway for a FREE Box of Energy Fizz Sticks in the flavor of your choice, ***request to join my VIP Client Community Facebook Group*** and you will be entered to win once you are in!

[INSERT YOUR FACEBOOK VIP CLIENT COMMUNITY GROUP LINK HERE](#)

 All orders placed before this party closes at 9pm will be receiving FREE products in the mail from me. Reach out to me for any questions. I am happy to help customize your order!

- Tag all guests. Post with "arbonne mission" picture

21. LAST CHANCE POST - last day of party - 8pm

LAST CHANCE TO ENTER MY PARTY GIVEAWAY 

If you would like to enter my party giveaway for a FREE Box of Energy Fizz Sticks in the flavor of your choice, ***request to join my VIP Client Community Facebook Group*** and you will be entered to win once you are in!

DRAW will take place TONIGHT, Saturday May 23rd, at 10pm EST.

[INSERT YOUR FACEBOOK VIP CLIENT COMMUNITY GROUP LINK HERE](#)

- Tag all guests.

22. POST WINNER! Tag winner!

Use <https://wheelofnames.com/> to draw names. Film it to post it. If it lands on the host, redo it.

Congrats to -TAG WINNER- for being the giveaway winner!!!

I cannot wait for you to start enjoying your Energy Fizz Sticks I will be sending you in the mail! PICK YOUR FLAVOUR MAMA!!! Pomegranate, Citrus, or Rose Champagne. ALL DELISH and will give you some PEP!

- Tag winner. Post 'Congrats on Winning Giveaway" pic + Wheel Video

HOT TIPS TO INFLUENCE MORE SALES

- Post a THANK YOU FOR YOUR ORDER and tag your client. Share what they grabbed. Be creative by making your message personal and add pictures of the products they ordered. Share all the value, and what they saved.
- Encourage the guests who purchased to post in the party when they receive their order. This is a great way to create more curiosity for the potential clients who are still thinking about it.

ENROLLMENT AND SALES TIPS

Fortune is in the follow up. Whether the guest engaged in the FB group a lot, or watched silently, you want to continue the conversations to close sales, gain hosts and referrals, and see who might be potential business builders, to which you will book a Zoom One on one DA, invite them to Group Zoom DA, or send them a DA video to watch.

Even though you have posted in the group (reminders for giveaway etc), you should still take the time to personally follow up through direct messaging.

1. Personally message each guest- adapt message to include the posts/bundles they engaged with.
2. Send them price info and links to products, if needed, linked to your URL.
3. Include PC BENEFITS AND FREE GIFT LIST pictures.

For more tips on closing for business partners, sales, hosts, and referrals, check out the team training page: <https://www.trailblazersunited.com/follow-up-close-and-client-care>

**FOR INFO ON HOST PERKS, click on the team website training page:
<https://www.trailblazersunited.com/host-perks>**

Example verbiage for those who engaged in the group in any way, LIVE VIDEO and/or posts.

IF YOU NOT SURE WHAT THEY ARE INTERESTED IN:

Hi Beauty! Thanks so much for watching and taking a look!

Are there any bundles that peaked your interest? I can send you more info!

Here is my personal shopping website to poke around to see what else you might like. The discounted pricing also shows for each product.

(insert your Arbonne URL)

I'd love to help you customize your order and hook you up with the Preferred Client Benefits and rewards! Here are the Preferred Client Benefits and Free Gift List that I can offer you!

I will check in with you tomorrow to answer any questions and help you get your Arbonne goodies. Let me know what you're interested in because I am usually able to create bundles which will be the most savings for you! Hope you are having a great day!!! XO

- text pictures of Bundle, PC Benefits, and Free Gift List

IF YOUR GUEST COMMENTED “BUNDLES” ON VIDEO OR LIKED BUNDLE POSTS:

Hi Beauty! Thanks so much for watching the video and taking a look!

I saw you want more info on the _____ and _____ Bundles. Here is my personal shopping website to poke around to see what else you might like. The discounted pricing also shows for each product.

(insert your Arbonne URL)

I'd love to help you customize your order and hook you up with the Preferred Client Benefits and rewards! Here are the Preferred Client Benefits and Free Gift List that I can offer you!

I will check in with you tomorrow to answer any questions and help you get your Arbonne goodies. I'd love to know what you're interested in because I am able to create bundles which will be the most savings for you! Hope you are having a great day!!! XO

- text pictures of Bundle, PC Benefits, and Free Gift List

Example verbiage - FOLLOW UP AFTER THE PARTY @ day of the last day

Hi Happy Wednesday! 

I wanted to remind you to enter the Free Product Giveaway if you haven't already. The Draw will be taking place tonight just as this party comes to a close. If you would like to enter my party giveaway for a FREE Box of Fizz Sticks in the flavor of our choice, request to join my VIP Client Community Facebook Group and you will be entered to win once you are in!

- *insert link to your VIP FB group*

AND!!!!  All orders placed before this party closes at 9pm will be receiving A THANK YOU GIFT in the mail from Me. Reach out to me for any questions. I'd be happy to help customize your order and ensure in counts towards HOST NAME's Party! 

Example Verbiage - FOLLOW UP AFTER THE GIVEAWAY WINNER IS DRAWN

- 48 hours after party

Hello _____!

Happy Thursday! Have you taken some time to look at what I sent? Please let me know if you have any questions.

HOST NAME loved her party experience and so I am keeping the event open for a little extra time so she can earn more Host rewards.

If you are ordering, I would love to include it in Her party.

Let me know what your thoughts are and feel free to share any questions you might have.

Happy to help you customize your order in any way you prefer. xo

If the guest is unresponsive to your text messages (ie. has “seen” it, not no reply)

OR if they have not “sent” them:

- Reach out to your Host to ask their friend to look out for your messenger texts, OR ask your HOST for the Guest's cell number (or preferred method to communicate) so you can personally connect with them so you can consult them.
- You can even suggest they start a 3 way messenger chat if that's best.

If the guest expresses they can't afford them right now/ money is tight right now:

- Ask if they'd like to HOST their own 15 Min FB party to get a free host product gift from you, and to shop at your consultant discount of 35-50% off.
- Ask if they are open to taking a look at Arbonne's Business Opportunity. Offer a short zoom one on one chat, invite them to an upcoming zoom DA, or to text them a short video to watch.

If they are super resistant to let you place the order on for them, send them the PC benefits at glance & Free Gift List pics and say:

Here is an overview of our Preferred client program where you can earn free shipping and free gifts on qualified orders. My direct link is (insert your URL). Click register, fill in the info, add your products to cart.

When checking out scroll down the cart page to pick your Free Gift and click **add to cart**.

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